

# Dining Solutions™

  
**Cascades**  
**PRO™**



**We go all out,  
all the time,  
to make sure  
the public spaces  
we're part of are  
places everyone  
can feel good about,  
where people can  
perform at their  
very best.**

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# 01

## All About Cascades

- We're all in the family
- Sustainable facts
- We're green all over

## We're all in the family

Cascades was founded in 1964 when the three Lemaire brothers (Bernard, Laurent and Alain) discovered they could make a difference for families around the world with eco-friendly fibers. Today, every Cascader is considered part of this growing family business, which is built on mutual respect for each other and the environment.



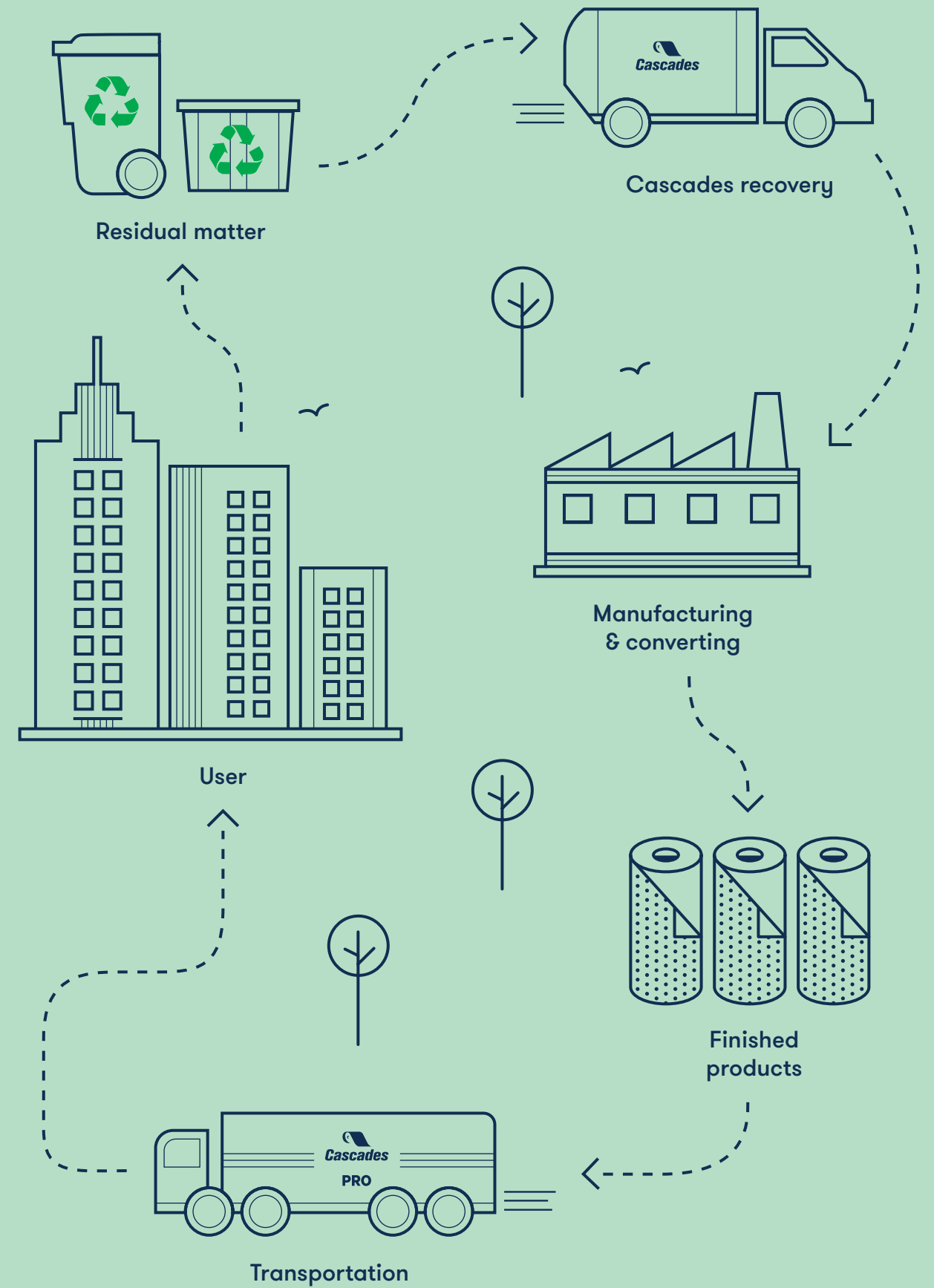
Located in  
**North America and Europe**

**11,000** men and women



Over **90** operating units

Cascades closes the loop by recovering waste materials and processing them into new, responsible and innovative products.



# Sustainable facts

Our responsible nature uses:

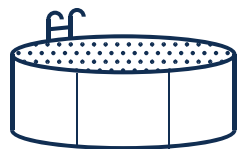
**6** times less water

than the industry average. The volume of water saved adds up to more than



**2,657,879**

above-ground 21-foot swimming pools per year!



**2.5** times less energy

than the industry average. The energy conserved adds up to the annual consumption of



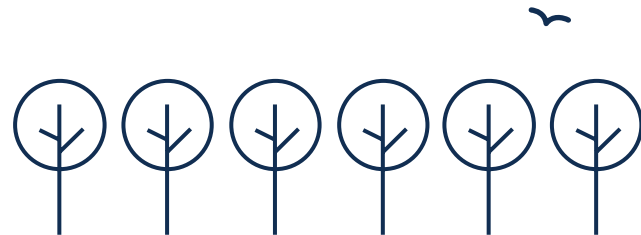
**307,021** households



**3.1** million short tons of recycled fibers comparable to



**> 45 million** trees saved



# We're green all over

with proof to back it up:



## Green Seal

Green Seal requires products are made with a minimum of post-consumer recycled material. It's the most widely recognized "green" certification in the United States.



## UL/ECOLOGO

UL requires that manufacturers use responsible chemicals that are safe for the environment. It's the most widely recognized "green" certification in Canada.



## Green-e® renewable energy credits

Cascades is the first and only tissue product manufacturer to offset part of its production with certified Green-e® renewable energy credits.



## Forest Stewardship Council® (FSC®)

Certification attesting that the virgin fibers we use come from responsibly managed forests.

# 02

## All About Cascades PRO™

All clean.  
All good.™

We deliver proven, cost-effective hygiene solutions – from bathroom to boardroom, lunchroom, classroom and beyond – with a wide range of product lines that get the job done. That’s why our new saying is “All clean. All good™.”

This promise is articulated in our six brand pillars:

**We explore  
all avenues**

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**We’re all ears**

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**We cover  
all bases**

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**We’re all  
in the family**

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**We’re green  
all over**

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**We’re all  
in it together**

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## We explore all avenues

Thinking outside the box is a cornerstone of our success, and we have a proven track record of industry innovation.



## We cover all bases

We deliver proven, cost-effective hygiene solutions, from bathroom to boardroom, lunchroom, classroom and beyond.





# We're green all over

Long before sustainable development became fashionable, we were putting it into practice.



# We're all ears

We provide world-class service, with a friendly can-do attitude.



# We're all in the family

We're a family business that grew into one of North America's largest towel & tissue manufacturers.



# We're all in it together

Customers, end users, employees and communities: They're all partners in our success.



# The Cascades PRO™ collection

We didn't stop at a new name and identity. We've reorganized our entire product offering into five easy-to-understand sub-brands.

## Cascades PRO™ Signature

Premier-quality paper products created to pamper customers. The indulgently soft products, with superior performance and absorption, will add a touch of luxury to any public space.

## Cascades PRO™ Perform

Environmental paper products that effectively balance cost, sustainability and performance. Made with 100% recycled fibers, these products are soft, attractive and reliable.

## Cascades PRO™ Select

100% recycled paper products designed for optimum value. Affordable solutions for everyday needs and usage that fit any budget.

## Cascades PRO™ Tandem

Dispensing systems that work hand in hand with our paper for maximal performance, sustainability and savings.

## Cascades PRO™ Tuff-Job

Solution-driven wipers with maximum durability, strength and performance. These wipers deliver unsurpassed quality and guaranteed performance with the toughest of jobs in mind.

# 03

## All About the Market

- Information on the tissue & wipers market
- Getting to know the North American foodservice market
- Asking the right questions

### Information on the tissue & wipers market

\$7.1B market (\$6.3B US/\$0.8B CAD)  
Growth at 1.1% per year

#### Wipers

**12%**

U.S.: 13% | Can.: 8%

#### Napkins

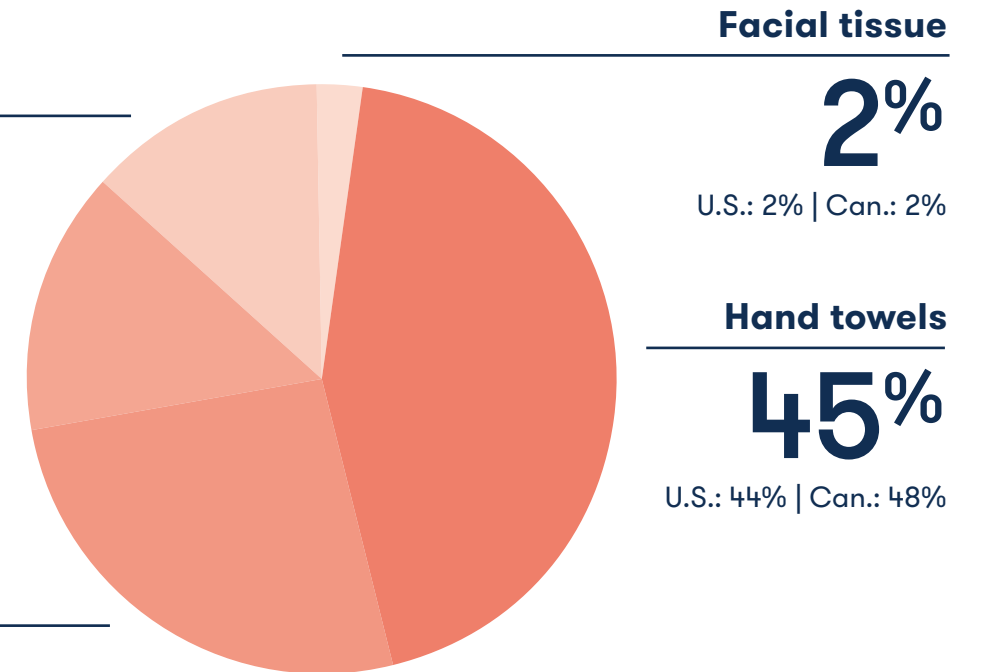
**15%**

U.S.: 14% | Can.: 18%

#### Bathroom tissue

**26%**

U.S.: 27% | Can.: 24%



#### Facial tissue

**2%**

U.S.: 2% | Can.: 2%

#### Hand towels

**45%**

U.S.: 44% | Can.: 48%

#### Hand towels

Comprised mainly of multifold and hardwound. Expected growth of electric no-touch dispensers.

#### Wipers

Comprised mostly of foodservice towels, along with general purpose wiping cloths.

#### Bathroom tissue

Comprised mostly of 2-ply.

#### Napkins

Tabletop dispensers are prevalent. Napkins are mostly white, not printed.

#### Air dryers vs. towels

74% of institutions carry hand towels only.

# Getting to know the North American foodservice market

	USA	Canada
<b>Sales</b>	\$782.7 billion \$1,071 per capita	\$75 billion 4% of economy
<b>Locations</b>	630,511	94,290
<b>Employees</b>	14.4 million	1.2 million
<b>Annual growth</b>	2.3% Chain restaurants: 4.3% Single-location restaurants: 3.5%	2.1% Chain restaurants: 1.8% Single-location restaurants: 1.5%

## Environmental sustainability

**55%** > of restaurant chain owners said environmental sustainability is important while half of them think it's beneficial for restaurants to have certified sustainable suppliers.

**79%** > of consumers would rather dine at a restaurant that is environmentally friendly.





# Key facts on the restaurant industry

**#1** activity for friends and family > **47%** of North Americans occasionally skip soap while washing hands

 Average diner uses > **2.5** napkins per meal > **160** billion paper napkins a year

**78%** of people agree that > clean restrooms = clean kitchen with quality food

 **80%** avoid restaurants with dirty restrooms >  **Customers** prefer soft and absorbent tissue paper products

 "Cleanliness of restaurant" > **#1** most important attribute

People are less likely to wash their hands if the sink is dirty  >  Signs encouraging handwashing are proven to be effective

 Wet floors in restrooms > increase the risk of customer injuries   
 *over 234,000 last year*

Quick-service restaurants with intelligent restaurant design and equipment  save costs  reduce risk of injuries  enhance customer experience

# A crash course in germ warfare

Proper hygiene practices are essential within the foodservice industry.

Workers must adhere to rules and regulations of these good practices to ensure customers can enjoy a safe dining experience.

## Where are the germs?

- 89%** > of foodborne illness outbreaks are caused by germs spread from the hands of restaurant workers
- 53%** > of restaurant workers go to work when sick



**295** bacteria on every square inch of the toilet seat

**3.2** million per square inch inside the bowl itself



**Bathroom floor** > **2 million bacteria per square inch**

**70%** > of the chair seats tested had bad bacteria on them



Source: [www.thedailymeal.com/these-are-11-dirtiest-things-every-restaurant](http://www.thedailymeal.com/these-are-11-dirtiest-things-every-restaurant)

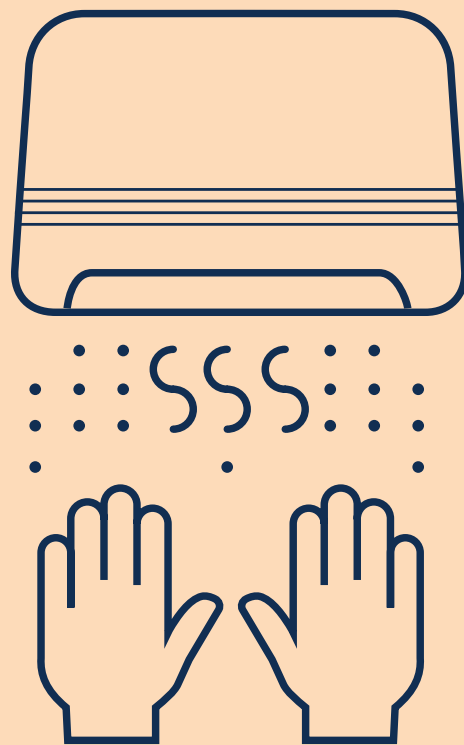
# Did you know?

Unlike paper towels,  
jet dryers spread germs.

**+194%**

bacteria  
on fingers after use

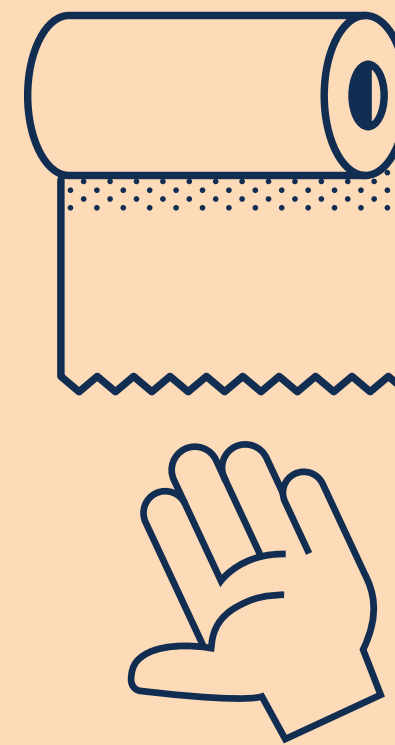
Spread bacteria  
up to 6 feet



**-76%**

bacteria  
on fingers after use

No spread  
of bacteria





## Asking the right questions

These are the questions to ask to help identify the unique needs of every restaurant and foodservice establishment.

## General questions

- Any customer complaints?
- Are you under a contract? If yes, until when?
- Are you happy with your current product performance?

### Rank your priorities:

hygiene, durability, sustainability, cost-per-use, limited waste.

### Towels & Tissue



Do the dispensers need replacing?

Would a hands-free dispenser be beneficial?

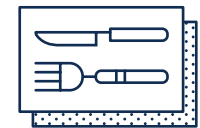
Do you need higher quality?

Number of dispensers currently being used?

Would a high-capacity system be beneficial?

Will a JRT system meet needs?

### Napkins



What type of napkins are used?

Do you feel there is waste?

Number of dispensers currently being used?

Do the napkin dispensers need replacing?

### Wipers



What type of sanitizing/disinfectant program do you currently utilize for the cleaning of surfaces (ie. kitchen counters, table tops, serving areas)?

What type of wiping cloths do you use? Disposable or Rental?

What are the main tasks within your establishment that wipers are currently being used?

What is your weekly, monthly or annual usage?

# 04

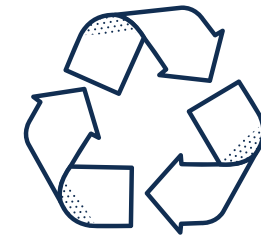
## We're All About Solutions

- Why we care about tissue in the foodservice market
- Sales opportunities
- Decision makers and influencers
- Areas of use
- Sales tools

### Four main reasons why we care about towels, tissue and wipers in the foodservice market



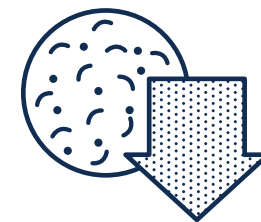
**Restaurant image**



**Sustainability**



**Cost savings**



**Hygienic solutions for germ reduction**

# Sales opportunities

Our diverse experience within the foodservice market comes from years of working closely with our customers to determine essential products that can provide clean and healthy public spaces.

## Hygiene

Employee absenteeism, no touch, maintain clean look, preventing the spread of germs to provide best service possible.



## Durability

Paper towels that are cheaper to use in back of the house but still hold up and absorb effectively. Washroom dispensers that won't malfunction, easily break or fall off the wall. Dining area dispensers for napkins that stand up to a lot of use and have good capacity since people usually take too many.



## Quality/performance

Dining napkins that have a nice quality. Paper towels that are easy to dispense and use for kitchen workers. Wipers that effectively clean surfaces and stand up to the toughest applications. Napkin dispensers that reduce waste and are easy to use for customers.



## Look/feel

Paper products that look and feel nice in dining areas and washrooms. Napkin dispensers that look nice on the tables. No-touch towel dispensers, sanitizer dispensers or other items that make customers feel safe and confident that restroom areas are hygienic.



# Decision makers and influencers

## Decision makers









<b>Full-service casual</b>	<ul style="list-style-type: none"> <li>• General Manager</li> <li>• Director of Purchasing</li> </ul>	<ul style="list-style-type: none"> <li>- Negotiates cost increases in paper products</li> <li>- Manages customer complaints</li> <li>- Monitors product waste</li> <li>- Expands to new locations</li> </ul>
<b>Quick service</b>	<ul style="list-style-type: none"> <li>• Director of Purchasing</li> <li>• Sr. Director, Supply Chain</li> </ul>	<ul style="list-style-type: none"> <li>- Negotiates cost increases in paper products</li> <li>- Manages customer complaints</li> <li>- Monitors product waste</li> <li>- Expands to new locations</li> <li>- Looks for new supplies when contracts expire</li> </ul>
<b>Caterers/contractors</b>	<ul style="list-style-type: none"> <li>• Resident District Manager</li> <li>• Owner/President</li> </ul>	<ul style="list-style-type: none"> <li>- Negotiates cost increases in paper products</li> <li>- Predicts client preferences</li> <li>- Manages stock (upset when not available)</li> <li>- Develops new clients and contacts</li> <li>- Responsible for green initiatives</li> </ul>

## Influencers


### Reasons to switch

<b>Full-service casual</b>	<ul style="list-style-type: none"> <li>• Distributors/sales reps</li> <li>• Health inspectors</li> <li>• Staff</li> <li>• Operations team</li> <li>• Corporate chef</li> <li>• Customers</li> </ul>	<ul style="list-style-type: none"> <li>- Customer complaints</li> <li>- Product causing too much waste (i.e., using too many towels to do the job)</li> <li>- Cost increase in paper products</li> <li>- New locations/expanding restaurant chain</li> <li>- Product not available or not consistently available/hard to get</li> <li>- Client preference</li> <li>- Green initiatives/more clients going green</li> </ul>
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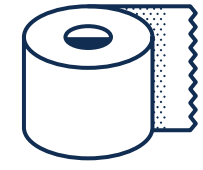
# General concerns

	Finding suitable back of the house products that aren't as high quality as the ones for customers, but still do the job and are easily accessible.
	Keeping restrooms and dining areas clean as they are subject to high traffic and public usage.
	Finding cost savings and efficiencies where possible across locations even though they might have different paper products/dispensers.
	Keeping things clean so customers and staff aren't exposed to harmful bacteria.
	Reducing maintenance issues so managers can focus on the guests/guest experience.
	Keeping napkin dispensers replenished during peak times.
	Dispensers that are not durable, fall off the wall or over-dispense (more waste).
	Finding a paper products provider who is a true partner and understands their business and helps them solve problems, beyond just getting a cheaper price.

## Factors driving dispenser choice

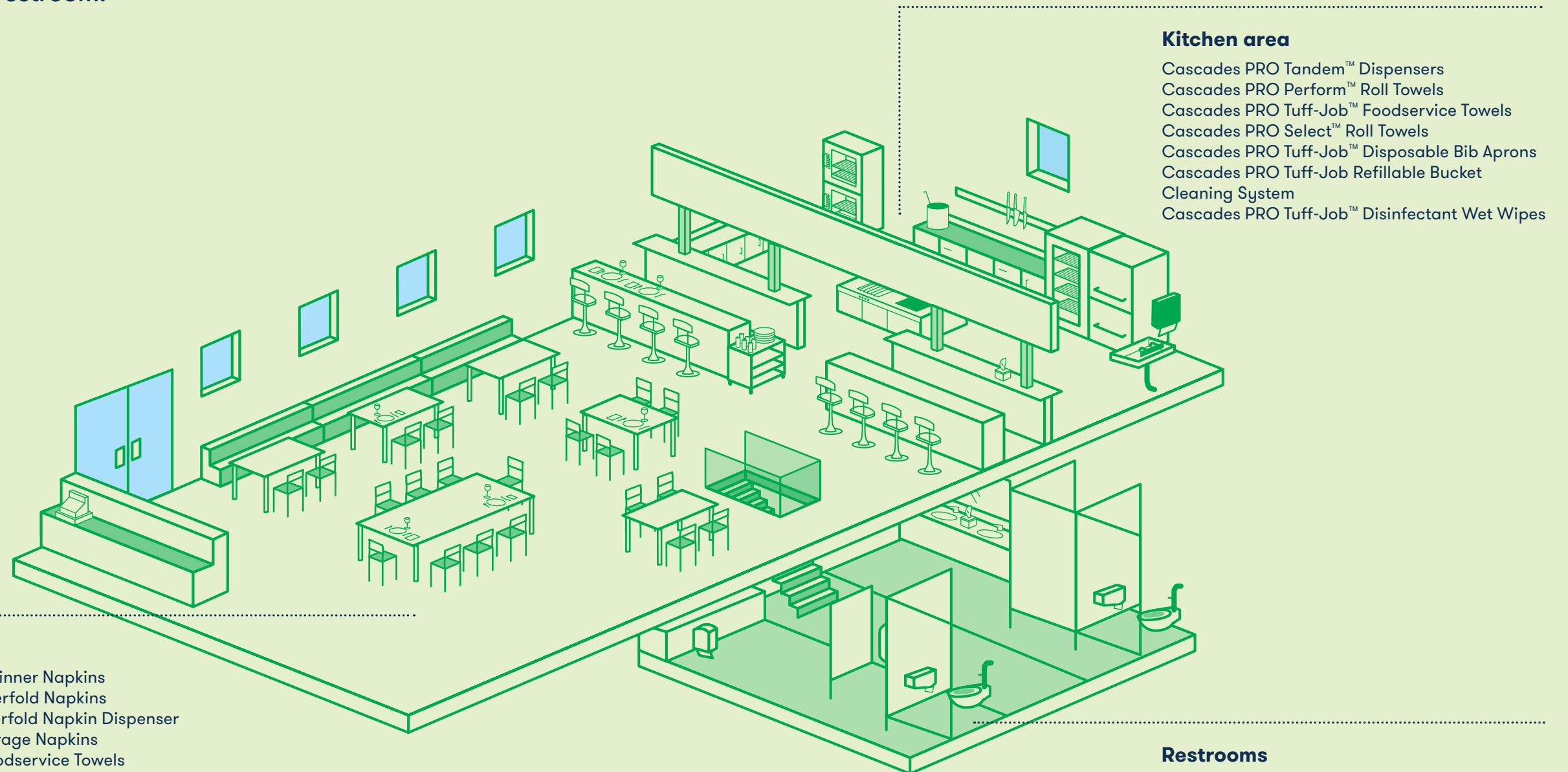
	<ul style="list-style-type: none"> <li>• Low price</li> <li>• Low cost in use</li> <li>• Dispenser quality</li> <li>• Low labor cost</li> </ul>
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## Factors driving tissue paper choice

	<ul style="list-style-type: none"> <li>• Low price</li> <li>• Tissue quality</li> <li>• Broad paper range</li> </ul>
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# Areas of use

Cascades PRO™ solutions for foodservice facilities go far beyond the restroom.



## Kitchen area

Cascades PRO Tandem™ Dispensers  
 Cascades PRO Perform™ Roll Towels  
 Cascades PRO Tuff-Job™ Foodservice Towels  
 Cascades PRO Select™ Roll Towels  
 Cascades PRO Tuff-Job™ Disposable Bib Aprons  
 Cascades PRO Tuff-Job Refillable Bucket  
 Cleaning System  
 Cascades PRO Tuff-Job™ Disinfectant Wet Wipes

## Dining room

Cascades PRO Signature™ Dinner Napkins  
 Cascades PRO Perform™ Interfold Napkins  
 Cascades PRO Tandem™ Interfold Napkin Dispenser  
 Cascades PRO Select™ Beverage Napkins  
 Cascades PRO Tuff-Job™ Foodservice Towels  
 Cascades PRO Tuff-Job™ Disinfectant Wet Wipes  
 Cascades PRO Tuff-Job™ Wiper & Refillable Bucket  
 Cleaning System

## Restrooms

Cascades PRO Tandem™ Dispensers  
 Cascades PRO Perform™ Roll Towels  
 Cascades PRO Signature™ Roll Towels  
 Cascades PRO Perform™ Bath Tissue  
 Cascades PRO Signature™ Facial Tissue  
 Cascades PRO Tuff-Job™ Disinfectant Wet Wipes  
 Cascades PRO™ Toilet Seat Covers


# Dining area



## Napkins

Products	Cascades PRO™ brands	Code & color	Napkins	Size	Case	
<b>Low Fold Napkins</b>	<b>Low Fold I</b> Select™	#N110 (U.S.) White	250	12" x 8.67"	32 Packs	
	<b>Low Fold III</b> Select™	#N130 (U.S.) White	333	12" x 5.5"	24 Packs	
<b>Tall Fold Napkins</b>	Select™	#N070 (CAN.) White	500	13.25" x 6"	18 Packs	
	Select™	#N071 (U.S.) White	500	13.25" x 6"	20 Packs	
<b>Full Fold Napkins</b>	<b>Full Fold I</b> Select™	#N080 (U.S.) White	500	12" x 17"	12 Packs	*Interfold Napkin Dispensers reduce napkin consumption and waste by up to 25%.
	<b>Full Fold II</b> Select™	#N090 (CAN.) White	334	12" x 12"	18 Packs	
	Select™	#N095 (CAN.) Natural	334	12" x 12"	18 Packs	
	Select™	#N090 (U.S.) White	375	12" x 12"	16 Packs	
	Select™	#N095 (U.S.) Natural	375	12" x 12"	16 Packs	
<b>Dinner Napkins</b>	<b>Dinner Napkins, 1/4 Fold 1P</b> Select™	#N031 White	250	16.75" x 17"	8 Packs	
	<b>Dinner Napkins, 1/4 Fold 2P</b> Select™	#N040 White	150	14.75" x 16.75"	20 Packs	
	<b>Dinner Napkins, 1/8 Fold 1P</b> Select™	#N050 White	250	15.5" x 16"	12 Packs	
	Select™	#N055 (CAN.) Natural	250	15.5" x 16"	12 Packs	
	<b>Dinner Napkins, 1/8 Fold 2P</b> Select™	#N060 White	100	15" x 15"	30 Packs	
	Select™	#N210 White	100	15" x 17"	30 Packs	
	Select™	#N211 White	150	15.5" x 16"	20 Packs	
	<b>Dinner Napkins</b> Signature™	#N690 White	50	16.5" x 16.5"	8 Packs	
	Signature™	#N691 White	100	16.75" x 12"	5 Packs	
	Signature™	#N692 White	1000	15" x 15"	1 Pack	
Signature™	#N693 White	1000	13" x 13"	1 Pack		
Signature™	#N694 White	1000	14" x 14"	1 Pack		
Signature™	#N695 White	1000	15" x 16.5"	1 Pack		
Signature™	#N696 White	63	15" x 16.75"	8 Packs		
<b>Interfold Napkins</b>	<b>Single Pack</b> Perform™	#T400 White	188	8.5" x 12.6"	32 Packs	
	Perform™	#T401 Natural	188	8.5" x 12.6"	32 Packs	
	<b>Twin Pack</b> Perform™	#T410 White	376	8.5" x 12.6"	16 Packs	
	Perform™	#T411 Natural	376	8.5" x 12.6"	16 Packs	
<b>Beverage Napkins</b>	Select™	#N010 White	1000	8.5" x 8.5"	4 Packs	
<b>Luncheon Napkins</b>	Select™	#N020 White	500	11.5" x 12.5"	12 Packs	

# Napkins

Products	Cascades PRO™ brands	Code & color	Napkins	Size	Case
<b>Interfold Napkin Dispensers</b>	<b>Tabletop Napkin Dispenser</b>				
	<b>Tandem™</b>	#C402 Grey	-	6.1" x 6.25" x 8.16"	4/Box
	<b>Stand &amp; Wall Napkin Dispenser</b>				
	<b>Tandem™</b>	#C440 Grey	-	9.06" x 20.28" x 12.4"	1/Box
<b>Countertop Napkin Dispenser</b>					
<b>Tandem™</b>	#C431 Grey	-	8.27" x 6.5" x 16.34"	1/Box	
<b>Refill</b>					
<b>Perform™</b>	#T400 White	188	8.5" x 12.6"	32 Packs	
<b>Perform™</b>	#T401 Natural	188	8.5" x 12.6"	32 Packs	
<b>Perform™</b>	#T410 White	376	8.5" x 12.6"	16 Packs	
<b>Perform™</b>	#T411 Natural	376	8.5" x 12.6"	16 Packs	

# Wipers

Products	Cascades PRO™ brands	Code & color	Sheets	Size	Case
<b>Wet Wipes</b>	<b>Disinfectant Wet Wipes, Buckets &amp; Rolls</b>				
	<b>Tuff-Job™</b>	#W021 White	800	8" x 6"	2 Buckets
	<b>Disinfectant Wet Wipes, Canisters with Rolls</b>				
	<b>Tuff-Job™</b>	#W020 White	75	7" x 8"	6 Canisters
	<b>Hand Cleaning Wet Towels, Canisters with Rolls</b>				
<b>Tuff-Job™</b>	#W030 White	72	9.6" x 12.5"	6 Canisters	
<b>Wipers &amp; Refillable Bucket Cleaning System</b>					
<b>Tuff-Job™</b>	#W010 White	110	12" x 12.5"	5 Rolls /1 Bucket	
<b>Refill Rolls for Refillable Bucket Cleaning System (W010)</b>					
<b>Tuff-Job™</b>	#W011 White	110	12" x 12.5"	6 Rolls	
<b>Dispensers</b>	<b>Wall Bracket for Disinfectant Wipe Canister</b>				
	<b>Tuff-Job™</b>	#DW22 White	-	-	2
	<b>Wall Bracket for Hand Cleaning Towel Canister (W030)</b>				
	<b>Tuff-Job™</b>	#DW21 White	-	-	1
<b>Wire Rack Dispenser for Bucket Cleaning System (W010)</b>					
<b>Tuff-Job™</b>	#DW20 Silver	-	8" x 7.75" x 8"	1	
<b>Wire Wall Mount Dispenser for Pop-Up Boxes</b>					
<b>Tuff-Job™</b>	#DW01 Silver	-	11" x 5.75" x 7"	12	

# Wipers

Products	Cascades PRO™ brands	Code & color	Sheets	Size	Case	
<b>All-Purpose Wipers</b>	<b>2-Ply, Dispenser Box</b>					
<b>Tuff-Job™</b>	#W110 White	125	8.1" x 10.25"	18 Boxes		
<b>Foodservice Towels</b>	<b>Economy Foodservice Towels, 1/4 Fold, Dispenser Case</b>					
	<b>Tuff-Job™</b>	#W900 Pink/White	200	12" x 24"		1 Box
<b>Tuff-Job™</b>	#W902 Blue/White	200	12" x 24"	1 Box		
<b>Durable Foodservice Towels, 1/4 Fold, Dispenser Case</b>						
<b>Tuff-Job™</b>	#W911 Peach	150	12" x 24"	1 Box		
<b>Antimicrobial Foodservice Towels, 1/4 Fold, Dispenser Case</b>						
<b>Tuff-Job™</b>	#W920 Blue/Blue Logo	150	12" x 24"	1 Box		
<b>Quat Control Foodservice Towels, 1/4 Fold, Dispenser Case</b>						
<b>Tuff-Job™</b>	#W940 Red/Red Logo	150	13" x 21"	1 Box		
<b>Premium Foodservice Towels, 1/4 Fold, Dispenser Case</b>						
<b>Tuff-Job™</b>	#W930 White/Blue Stripe	72	13" x 24"	1 Box		
<b>Disposable Bib Aprons, Dispenser Case</b>						
<b>Tuff-Job™</b>	#W950 White	100	28" x 32"	1 Box		
<b>Toilet Seat Covers, Half-Fold</b>						
<b>Tuff-Job™</b>	#W130 White	250	14" x 17"	20 Boxes		
<b>Medium Duty – DRC Double Recrepe Wipers</b>	<b>DRC Double Recrepe, Medium Weight, Pop-Up</b>					
	<b>Tuff-Job™</b>	#W430 White	100	9.75" x 16.25"	8 Boxes	
<b>Tuff-Job™</b>	#W431 White	110	9.25" x 12.5"	12 Boxes		
<b>Medium Duty – Scrim Reinforced Wipers</b>	<b>Scrim Reinforced Wipers, 4-Ply, Pop-Up</b>					
	<b>Tuff-Job™</b>	#W202 White	150	9.75" x 16.75"	6 Boxes	
<b>Heavy Duty – High Performance Wipers</b>	<b>High Performance Spunlace Wipers, Pop-Up</b>					
	<b>Tuff-Job™</b>	#W610 White	126	9.75" x 16.75"	10 Boxes	
<b>Tuff-Job™</b>	#W511 White	176	9.25" x 12.5"	10 Boxes		

# Kitchen area




## Wipers






Products	Cascades PRO™ brands	Code & color	Sheets	Size	Case	
<b>Antimicrobial Foodservice Towels, 1/4 Fold, Dispenser Case</b>	Tuff-Job™	#W922 Blue/Blue Logo	150	12" x 21"	1 Box	
	Tuff-Job™	#W923 White/Red Logo	150	12" x 21"	1 Box	
	Tuff-Job™	#W920 Blue/Blue Logo	150	12" x 24"	1 Box	
<b>Economy Foodservice Towels, 1/4 Fold, Dispenser Case</b>	Tuff-Job™	#W902 Blue/White	200	12" x 24"	1 Box	
	Tuff-Job™	#W900 Pink/White	200	12" x 24"	1 Box	
<b>Foodservice Towels</b>	<b>Durable Foodservice Towels, 1/4 Fold, Dispenser Case</b>					
	Tuff-Job™	#W911 Peach	150	12" x 24"	1 Box	
	<b>Quat Control Foodservice Towels, 1/4 Fold, Dispenser Case</b>					
	Tuff-Job™	#W940 Red/Red Logo	150	13" x 21"	1 Box	
	<b>Premium Foodservice Towels, 1/4 Fold, Dispenser Case</b>					
	Tuff-Job™	#W930 White/Blue Stripe	72	13" x 24"	1 Box	
<b>Disposable Bib Aprons, Dispenser Case</b>						
Tuff-Job™	#W950 White	100	28" x 32"	1 Box		
<b>Toilet Seat Covers, Half-Fold</b>						
Tuff-Job™	#W130 White	250	14" x 17"	20 Boxes		



## Kitchen Roll Towels

Products	Cascades PRO™ brands	Code & color	Sheets	Size	Case	
<b>Kitchen Roll Towels</b>	Select™	#K070 White	70	11" x 8"	30 Rolls	
	Select™	#K085 White	85	11" x 8"	30 Rolls	
	Select™	#K250 White	250	11" x 8"	12 Rolls	
	Select™	#K251 (U.S.) Natural	250	11" x 8"	12 Rolls	

## Towels

Products	Cascades PRO™ brands	Code & color	Sheets	Size	Case	
<b>Cascades PRO Tandem™ Small Footprint Roll Towel Dispenser</b> #C331   #C339	<b>Small Footprint Tandem™</b>	#C331 Black	-	13" x 11.8" x 8"	1 Box	
		#C339 White	-	13" x 11.8" x 8"	1 Box	
	<b>Refill Perform™</b>	#T330 Ultra White	-	7.5" x 600'	12 Rolls	
		#T335 Natural	-	7.5" x 600'	12 Rolls	
<b>Cascades PRO Tandem™ Mechanical No-Touch Roll Towel Dispenser</b> #C223   #C225	<b>Mechanical No Touch Tandem™</b>	#C223 Black	-	11.2" x 15.2" x 9"	1 Box	
		#C225 White	-	11.2" x 15.2" x 9"	1 Box	
	<b>Refill Perform™</b>	#T220 Ultra White	-	7.5" x 1050'	6 Rolls	
		#T225 Natural	-	7.5" x 1050'	6 Rolls	
		#T110 Ultra White	-	7.5" x 775'	6 Rolls	
		#T114 Ivory	-	7.5" x 775'	6 Rolls	
		#T115 Natural	-	7.5" x 775'	6 Rolls	
<b>Signature™</b>	#T116 White TAD	-	7.5" x 775'	6 Rolls		
<b>Antibacterial Roll Paper Towels</b>	<b>775' Antibacterial® Roll Paper Towels (CAN.) Signature™</b>	#T112 Green	-	7.5" x 775'	6 Rolls	
	<b>775' Antibacterial® Roll Paper Towels (U.S.) Signature™</b>	#T111 Green	-	7.5" x 775'	6 Rolls	
<b>Roll Towel Dispenser</b>	<b>Electronic Hybrid Tandem™</b>	#C228 Black	-	12.3" x 9.3" x 16.4'		
		#C230 White	-	12.3" x 9.3" x 16.4'		
	<b>Small Footprint Tandem™</b>	#C331 Black	-	13" x 11.8" x 8"		1 Box
		#C339 White	-	13" x 11.8" x 8"		1 Box
	<b>Mechanical No Touch Tandem™</b>	#C223 Black	-	11.2" x 15.2" x 9"		1 Box
		#C225 White	-	11.2" x 15.2" x 9"		1 Box
<b>Universal Products</b>	<b>Roll Towels Select™</b>	#H280 White	-	7,87" x 800'	6 Rolls	
		#H285 Natural	-	7,87" x 800'	6 Rolls	






# Restrooms


## Towels & bath tissue

Products	Cascades PRO™ brands	Code & color	Sheets	Size	Case		
<b>Cascades PRO Tandem™ Small Footprint Roll Towel Dispenser</b> #C331   #C339	<b>Small Footprint</b>						
	Tandem™	#C331 Black	-	13" x 11.8" x 8"	1 Box		
	Tandem™	#C339 White	-	13" x 11.8" x 8"	1 Box		
<b>Cascades PRO Tandem™ Mechanical No-Touch Roll Towel Dispenser</b> #C223   #C225	<b>Refill</b>						
	Perform™	#T330 Ultra White	-	7.5" x 600'	12 Rolls		
	Perform™	#T335 Natural	-	7.5" x 600'	12 Rolls		
	<b>Mechanical No Touch</b>						
	Tandem™	#C223 Black	-	11.2" x 15.2" x 9"	1 Box		
	Tandem™	#C225 White	-	11.2" x 15.2" x 9"	1 Box		
<b>Cascades PRO Tandem™ High Capacity Bath Dispenser</b> #C270   #C271 #C272   #C273 #C274   #C275	<b>High Capacity Bath X2 Dispenser</b>						
	Tandem™	#C270 Black	-	6.9" x 6.9" x 12.3"	1 Box		
	Tandem™	#C271 White	-	6.9" x 6.9" x 12.3"	1 Box		
	<b>High Capacity Bath X2S Dispenser</b>						
	Tandem™	#C272 Black	-	10.9" x 5.4" x 7.3"	1 Box		
	Tandem™	#C273 White	-	10.9" x 5.4" x 7.3"	1 Box		
	<b>High Capacity Bath X4 Dispenser</b>						
	Tandem™	#C274 Black	-	6.3" x 13.2" x 15.2"	1 Box		
	Tandem™	#C275 White	-	6.3" x 13.2" x 15.2"	1 Box		
	<b>Refill</b>						
Perform™	#T140 White	1110	3.9" x 4"	24 Rolls			
Perform™	#T144 Moka	835	3.9" x 4"	24 Rolls			
<b>Cascades PRO Tandem™ Single &amp; Double JRT Dispenser</b> #C259   #C264 #C233   #C244	<b>Single Jumbo Roll Bath Tissue Dispenser</b>						
	Tandem™	#C259 Black	-	11.7" x 5.9" x 14.6"	1 Box		
	Tandem™	#C264 White	-	11.7" x 5.9" x 14.6"	1 Box		
	<b>Double Jumbo Roll Bath Tissue Dispenser</b>						
	Tandem™	#C233 Black	-	6.4" x 22.3" x 15.2"	1 Box		
	Tandem™	#C244 White	-	6.4" x 22.3" x 15.2"	1 Box		
	<b>Refill</b>						
Perform™	#T260 White	-	3.5" x 1400'	6 Rolls			
Perform™	#T263 Moka	-	3.5" x 1400'	6 Rolls			

## Towels & bath tissue

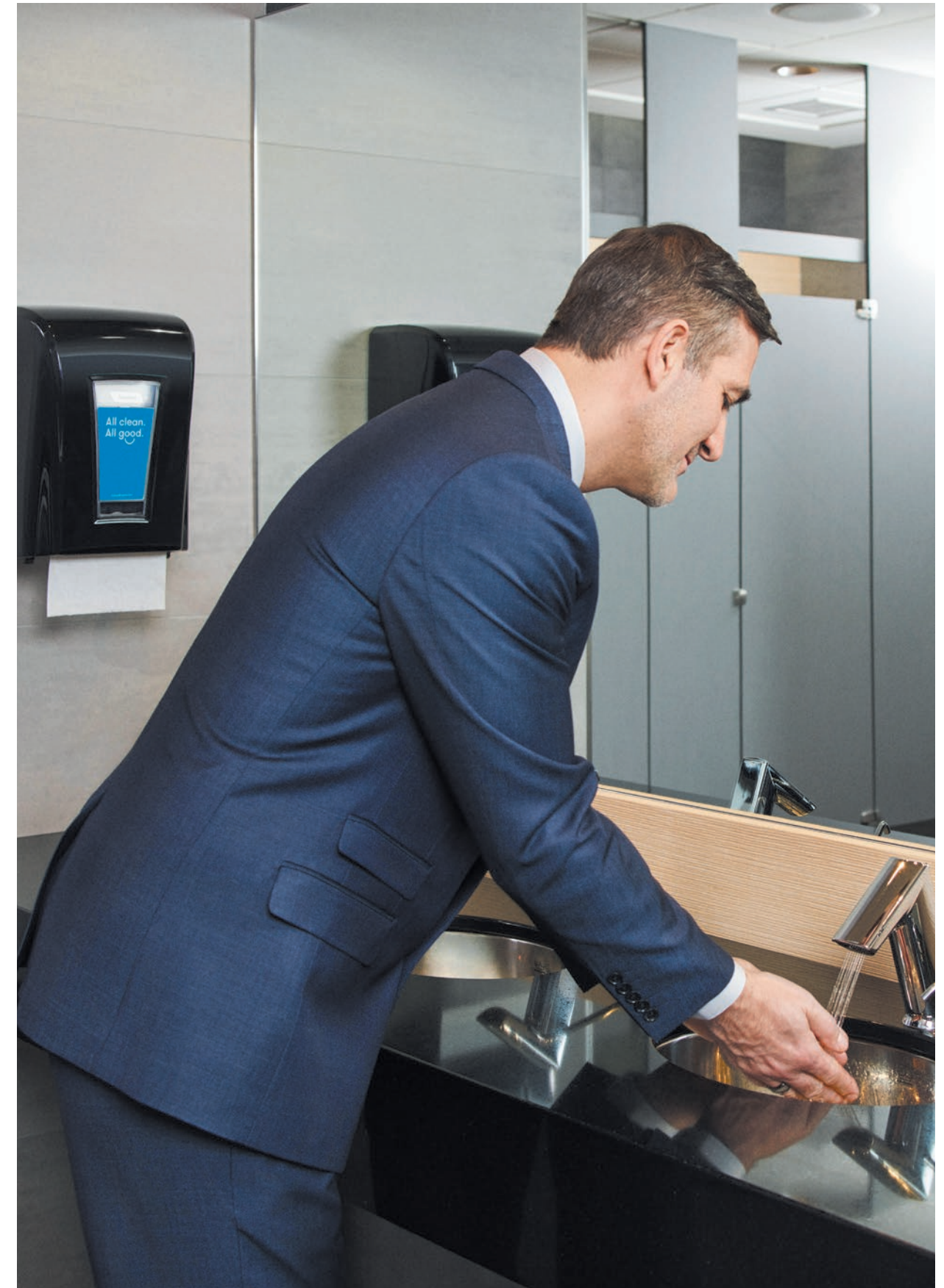
Products	Cascades PRO™ brands	Code & color	Sheets	Size	Case	
<b>Universal Products - Bath Tissue, Roll Towels, Multifold Towels</b>	<b>Universal Bath Tissue</b>					
	Select™	#B201 White	550	4.3" x 3.25"	80 Rolls	
	Select™	#B040 White	500	4" x 3.2"	96 Rolls	
	Select™	#B240 White	-	3.45" x 1000'	12 Rolls	
	Select™	#B140 White	-	3.25" x 1000'	12 Rolls	
	<b>Universal Roll Towels</b>					
	Select™	#H280 White	-	7.87" x 800'	6 Rolls	
	Select™	#H285 Natural	-	7.87" x 800'	6 Rolls	
	<b>Universal Multifold Towels</b>					
	Select™	#H175 Natural	250	9" x 9.45"	16 Packs	
Select™	#H170 White	250	9.1" x 9.5"	16 Packs		

## Facial

Products	Cascades PRO™ brands	Code & color	Sheets	Size	Case	
<b>Cube Box</b>	Signature™	#F700 White	95	9" x 7.8"	36 Boxes	
<b>Flat Box</b>	Select™	#F150 White	100	8.1" x 7.3"	30 Boxes	
	Select™	#F950 White	100	8.1" x 7.3"	30 Boxes	
	Perform™	#F300 Moka	100	8.1" x 7.3"	30 Boxes	

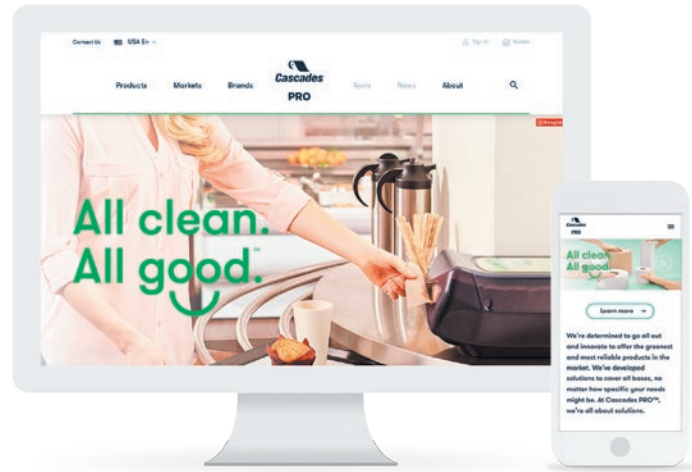
## Wipers

Products	Cascades PRO™ brands	Code & color	Sheets	Size	Case	
<b>Disinfectant Wet Wipes, Bucket</b>	Tuff-Job™	#W021 White	800	8" x 6"	2 Buckets	



# Sales tools

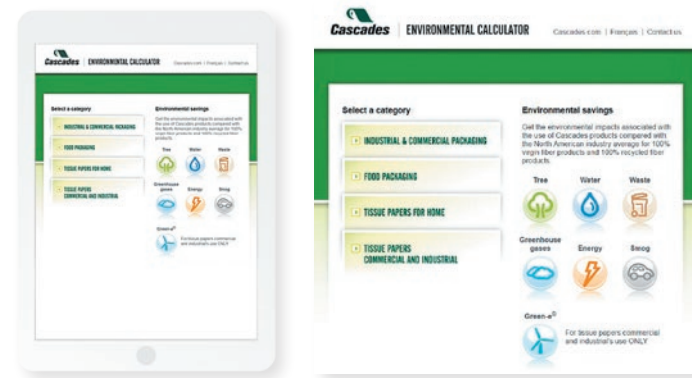
## Web/mobile



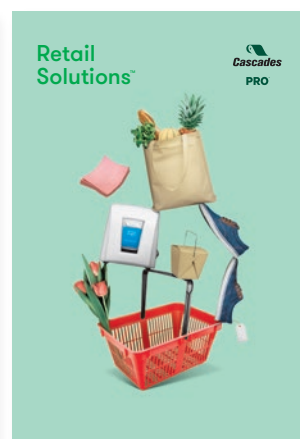
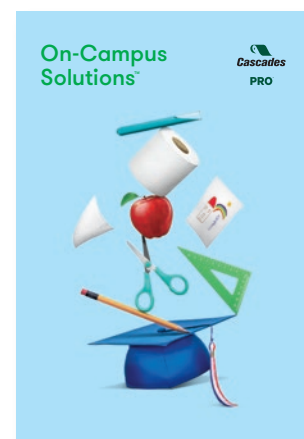
## Sell sheets



## Calculators



## Playbooks





***Cascades***

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